The Home Depot PAC:
Doing More for Our Future

2012 Annual Report
Congressman Lamar Smith (R-TX), middle, is joined by DOM Charles Guest, left, and SM John Fey, right, during his visit to Store 6570 in Sunset Valley, Texas.

EVP and General Counsel, Teresa Wynn Roseborough, middle, joins former White House Political Directors Sara Fagen (President George W. Bush), right, and Doug Sosnik (President Bill Clinton), left, for a Pizza and Politics event at the Atlanta SSC.

Mayor Sharon Quirk-Silva, middle right, of Fullerton, California and the Fullerton City Council celebrate the relocation and grand reopening of Store 6893, the oldest store in the Western Division.

Congressman Dave Loebsack (D-IA), middle, visits Store 2111 in Bettendorf, Iowa.

Congressman Jim Renacci (R-OH), middle, stops for a picture with associates during his visit to Store 3804 in Maple Heights, Ohio.

Congressman Hank Johnson (D-GA), right, meets with SM Ricky Wardally during his visit to Store 0118 in Decatur, Georgia.

Congressman Charlie Dent (R-PA), middle right, visits RDC 5034 in Breinigsville, Pennsylvania.

Congressman Dave Loebsack (D-IA), middle, visits Store 2111 in Bettendorf, Iowa.
Thank you

Your support of The Home Depot Political Action Committee is critical to accomplishing our goal of helping elect pro-business candidates to public office who understand our position on legislative issues. This helps grow the top and bottom lines of our business, and also protects the values our Company was founded upon.

Through your commitment to our PAC and to OrangeVoice, our Company made quite an imPACt:

- **12,000** Politically Engaged Associates
- **$1,466,000** Raised
- **$1,400,000** Contributed

15th Largest Corporate PAC

2nd Largest Retail PAC

Matched Approximately $660,000 to over 580 Charities

Recruited Over 2,400 to Join the PAC or Increase Their Contribution

Increased Company-Wide PAC Participation to 70%

43,300 Letters Sent to Elected Officials

49 Store Walks Hosted

These statistics mean only one thing: The Home Depot is a serious player on Capitol Hill and in the state capitals. We can and will do more for our Company and associates by making our OrangeVoice heard.

Again, many thanks for your continued support of The Home Depot PAC.

Kent Knutson
Chairman, The Home Depot PAC
Congressman Bill Young (R-FL), middle, with associates during his surprise visit to Store 6304 in Seminole, Florida.

Congressman Bob Latta (R-OH) learns about snow blowers during his visit to Store 3864 in Bowling Green, Ohio.

Congressman Blake Farenthold (R-TX), front middle, talks with associates from Store 0526 in Corpus Christi, Texas about our Martha Stewart Patio furniture.

Associates from Store 4645 in Harrisonburg, Virginia, with Congressman Bob Goodlatte (R-VA), middle, talk about e-fairness after his store walk.

State Assemblywoman Lucy Flores (D-NV), middle, with the team from Store 3303 in Las Vegas, Nevada.

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Legislative Priorities

**e-FAIRNESS**
On May 6, 2013 the United States Senate passed the Marketplace Fairness Act. The legislation is now pending in the United States House of Representatives. It closes the decades-old loophole that allows online-only retailers to avoid collecting sales tax, which puts multi-channel retailers, like The Home Depot, at a six to ten percent competitive pricing disadvantage. Passing this legislation is a top priority.

Why e-Fairness Matters to The Home Depot

- **Online-only retailers are not required to collect sales taxes**

**COMPARE THE DIFFERENCE**
- www.homedepot.com, online retailer
- Genesis E-310, Model # 6511001, 3-Burner Propane Gas Grill in Black

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- **5% to 10% PRICE ADVANTAGE**
  for online-only retailers in most states

- Why is the Government picking WINNERS & LOSERS?

**We Value Competition**
because we offer excellent customer service and quality products at the lowest prices

- **Main Street retailers invest and hire locally**

4 jobs for every $1 million of additional sales revenue
Online-only retailers add only 1 job for the same amount of revenue

**THE HOME DEPOT PROVIDES JOBS IN YOUR STATE**

300,000 Jobs

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- e-Fairness means a level playing field between online-only retailers and multi-channel retailers, like The Home Depot.
- The identical Weber Genesis E-310 grill as offered by HomeDepot.com and Amazon.com on February 13, 2013. Neither item was sale priced or had discounts applied.
- Priced for shipment to zip code 89102.
- 2011 University of Tennessee study.
- www.corporate.homedepot.com
Senate Republican Leader Mitch McConnell (R-KY) proudly displays his Orange Apron during a visit to the Atlanta SSC.

Congressman Richard Hanna (R-NY) shows off his personalized Orange Apron during his visit to Store 1254 in New Hartford, NY.

Congressman Reid Ribble (R-WI), left, tells associates at Store 4928 in East Appleton, Wisconsin about his own extensive collection of tools from The Home Depot.

Congressman Ted Deutch (D-FL), middle, with the team at Store 0204 in Boca Raton, Florida during his store walk.

Governor Nathan Deal (R-GA), middle right, celebrates the grand opening of The Home Depot’s Kennesaw Online Contact Center with Frank Blake, Carol Tome, Hal Lawton and other associates.

RVP Haydn Chilcott, right, personally delivered signed proclamations from Senate Republican Leader Mitch McConnell (R-KY) congratulating several associates for leading the tornado relief efforts in Kentucky.

Congressman Ted Poe (R-TX) wearing his Texas-themed Orange Apron signed by over 50 associates from Store 0576 in Humble, Texas.
**Micro-Unions**

In 2011, the National Labor Relations Board changed decades of precedent on how unions are formed. Their decision could result in different micro-unions in different departments in our stores with different union contracts. This would fundamentally change our business because today all associates in our stores work together to provide excellent customer service to all The Home Depot customers. The recent decision of the NLRB threatens to alter how we do business at The Home Depot and the career paths of our talented associates.

Stopping the NLRB from implementing pieces of EFCA through rules and regulations and allowing the creation of micro-unions in retail stores remains our number one legislative priority. At The Home Depot we build careers, not just jobs. We pride ourselves on a culture where every associate has the opportunity to become a Division President.

**Other**

- Support federal and state efforts to deepen the Port of Savannah in Georgia, which would allow larger container ships to enter the Port, making it quicker and easier to deliver products to our stores.
- Create partnerships between store leadership and local governments to mitigate local day labor issues and advocate for immigration reform allowing day laborers to legally work rather than gather in our parking lots.
- Enact Hurricane Preparedness and Energy Star Sales Tax Holidays to help our customers save money and increase sales in our stores.
- Increase state and federal penalties for organized retail crime – particularly e-fencing and copper/metal theft.
- Oppose new container fees and monitor port labor negotiations including federal intervention if necessary to prevent increased costs and delays in getting product to our stores.
- Defeat product bans and reduce burdens on our store associates by preventing mandated product take-back initiatives.
- Promote the need for comprehensive tax reform that includes lowering corporate and small business tax rates and retaining the mortgage interest deduction for homeowners.

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1. Visit www.OrangeVoice.com to learn more and send a letter, or email, to your Senators and Congressmen.
2. Host a Congressional Store Walk.
3. Follow @HomeDepot GR on Twitter.
5. Increase your contribution to become a PAC Builder and receive the PAC Builder Punchlist, our weekly legislative update exclusively for our Builders.
6. Encourage other associates to visit www.OrangeVoice.com and to join The Home Depot PAC.

**How YOU Can Help**

Please visit www.homedepotpac.com today.
Georgia associates from Stores 1747 and 0119 participate in Congressman John Barrow’s (D-GA), middle, summer job fair.

Congressional store walks show our elected officials what our associates experience day in and day out, which in turn gives context, authenticity and meaning to every associate who makes their OrangeVoice heard.

Are you interested in hosting a congressional store walk?

Contact the Government Relations Office at (202) 393-4400 or PAC@homedepot.com.
“Our Walk was fantastic with Congressman Ribble. It was an honor to have him at our store and we were proud to represent The Home Depot. We had quite a bit of discussion involving how we utilize local installers from our communities, providing jobs for our installers and peace of mind for our customers. We had a fantastic Walk.”

– James Anderson, Store Manager, Store 4928 in East Appleton, Wisconsin who hosted Congressman Reid Ribble

“We greeted Congressman Fleischmann with a Home Depot apron and started off with a meet and greet. In typical Home Depot fashion, we then showed the Congressman our enthusiasm, our love for The Home Depot and our commitment to customer service by doing The Home Depot Cheer. Well, that amazed him.”

– Stephen Underwood, Store Manager, Store 0770 in Hixson, Tennessee who hosted Congressman Chuck Fleischmann

Each Member of Congress represents, on average

710 associates

5,204 associates have had an elected official visit their store

10/1/12 “@mngophers29: Just finished walking our store with @RepRickBerg!!! Thank you for taking the time to come and see what we do! @HomeDepotGR”

Follow @HomeDepotGR on Twitter to get the latest Government Relations updates
Associates at Store 4158 in Hilltown, Pennsylvania welcome Congressman Mike Fitzpatrick (R-PA), left, to their store for a visit.

California State Senator Bob Huff (R-CA), middle right, meets with PAC Board Member and DM Mike Astorino, left, and other associates during his store walk at Superstore 6643 in Anaheim, California.

State Assemblywoman Kristin Olsen (R-CA), middle left, learns about tool rental at Store 6601 in Modesto, California.

California State Assemblyman Jerry Hill (D-CA), left, poses with SM Jennifer Suezle during his visit to Store 0632 in Foster City, California.

Congressman Adam Kinzinger (R-IL), middle, with associates at Store 1977 in Peru, Illinois.

Associates at Store 2680 in Plymouth, Massachusetts take Congressman Bill Keating (D-MA), middle left, on a tour during his store walk.

Congresswoman Rosa DeLauro (D-CT) talks to a customer during her visit to Store 6223 in East Haven, Connecticut.
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